



# Surplus Property Report for Property Utilization Committee

Troy Byers, State R/W Administrator GDOT

David Millen, Senior Project Manager, Vaughn & Melton

Consulting Engineers





#### **GDOT** Initiatives

- GIS Database Update
  - ➤ Completed the addition of Parcels Across the State (over 7000) to the database
  - Completed Enhancement of mapping
  - Available to public via GDOT website
- Reactive Disposal Program
  - ➤ GDOT staff of 3
  - > Requests received on-line or by mail
- Pro-Active Disposal Program
  - ➤ Contract w/Vaughn & Melton for Surplus Property Disposal



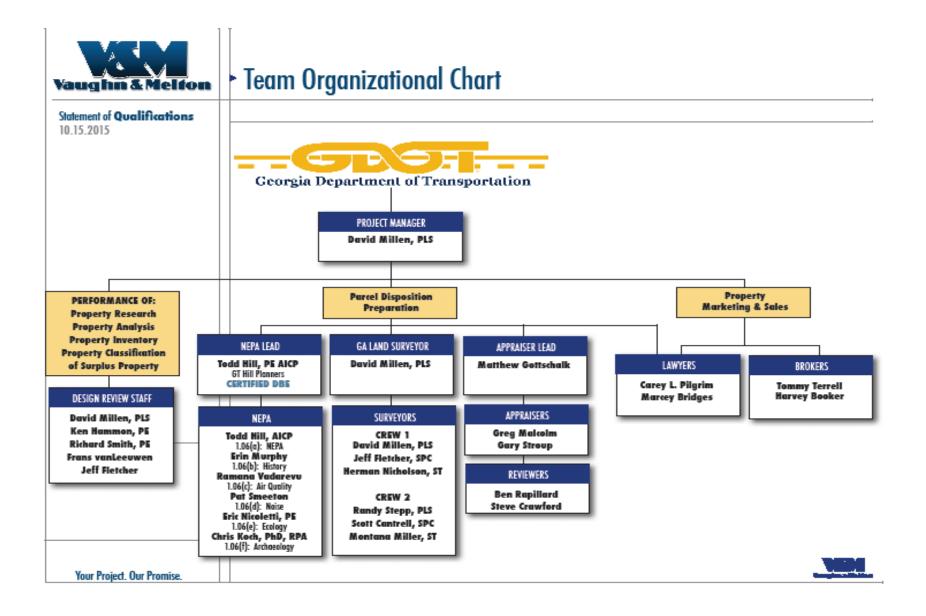


#### FY2017 to date

- 47 Parcels Sold
- Proceeds from sales over \$4.79 million



#### **The Team**







### **The Contract**

- Began work April 2016
- Current Contract expires February 24<sup>th</sup>, 2018
- Contract allows for 3 one year renewals at the discretion of GDOT.



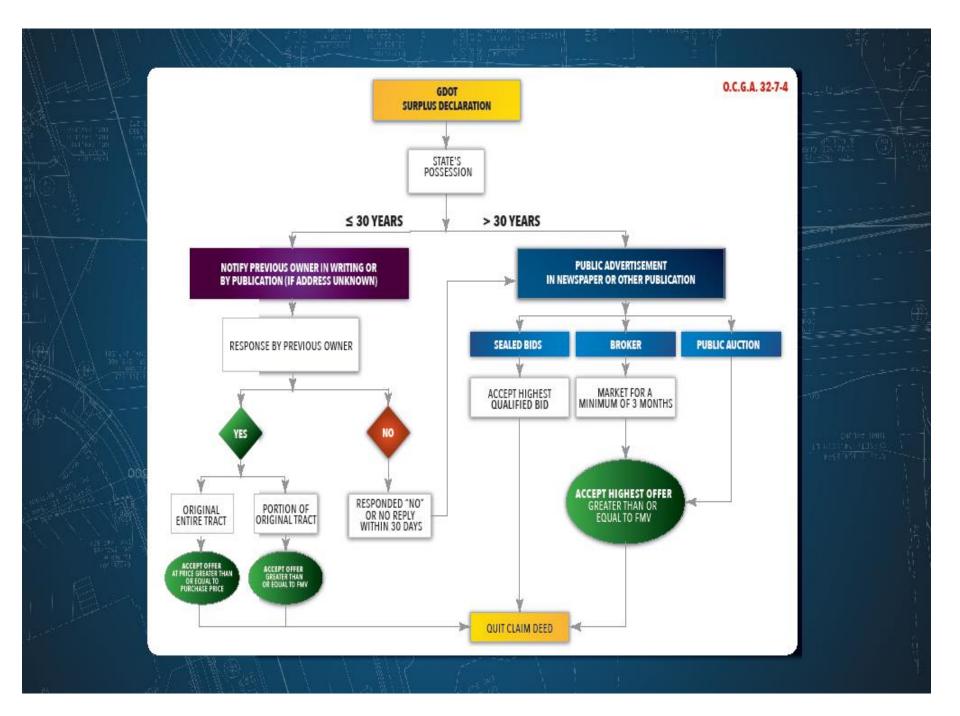


- Computer Vetting Parcels in Database
  - Computer vetted over 7000 parcels in Database
  - ➤ Eliminated 729 parcels within operational limits of the Interstate for consideration
  - ➤ Eliminated 1679 parcels consisting of 0.10 acres or less for consideration





- Vetted O.C.G.A. 32-7-4 for Surplus Property Disposal procedures
  - ➤ Created a flowchart to reveal recent changes in GA Code and rolled out the process for Surplus Property Disposal
  - >V&M Team Attorneys reviewed the flowchart
  - ➤ GDOT Legal Office reviewed the flowchart







- Select parcels to Market
- Perform Site visit to each parcel
- Retrieve parcel data on each parcel & compile a notebook
- Submit parcels to the appropriate GDOT
   District and GO Road Design for their Review and possible approval





- Upon GDOT approvals of parcels without restrictions, procure :
  - >Appraisals,
  - ➤ Appraisal Reviews,
  - Environmental Studies on parcels equal to or greater than 5 acres,
  - ➤ Title Reviews
- Revise parcels with restrictions by surveying and/or revising legal descriptions.





- Once Fair Market Value is determined and Title Review is Complete, Brokers decide the best Marketing strategy to dispose of the parcel.
  - > Sealed Bid
  - Broker Marketing
  - > Public Auction
- Prepare deed for GDOT Legal Office review
- Obtain the Commissioner's & the Treasurer's Signatures.
- Schedule and Hold a Closing.





## Goals

- Average 175 days or less to process a parcel
- Average \$2 million of sales or more per quarter
- Average disposal of 20 parcels or more per quarter





#### **Status**

- Submitted parcels in 54 counties
- Visited 1138 parcels
- Received GDOT parcel approvals without restrictions 64
- Received GDOT parcel approvals with restrictions 51
- Restrictions include:
  - > Retain portion of parcels for future proposed projects
  - ➤ Delay the release of a parcel until current construction project is complete
  - > Access Issues





#### **Status**

- Authorized 67 Appraisals to date
- Fair Market Values range from \$7500 to \$3,315,000.00
- Properties under Appraisal to date total over \$10 million





# **Marketing Website**

https://www.gdotsurplusproperties.com/

# **Questions**

David B. Millen

404-804-4571

dbmillen@vaughnmelton.com