

Surplus Property

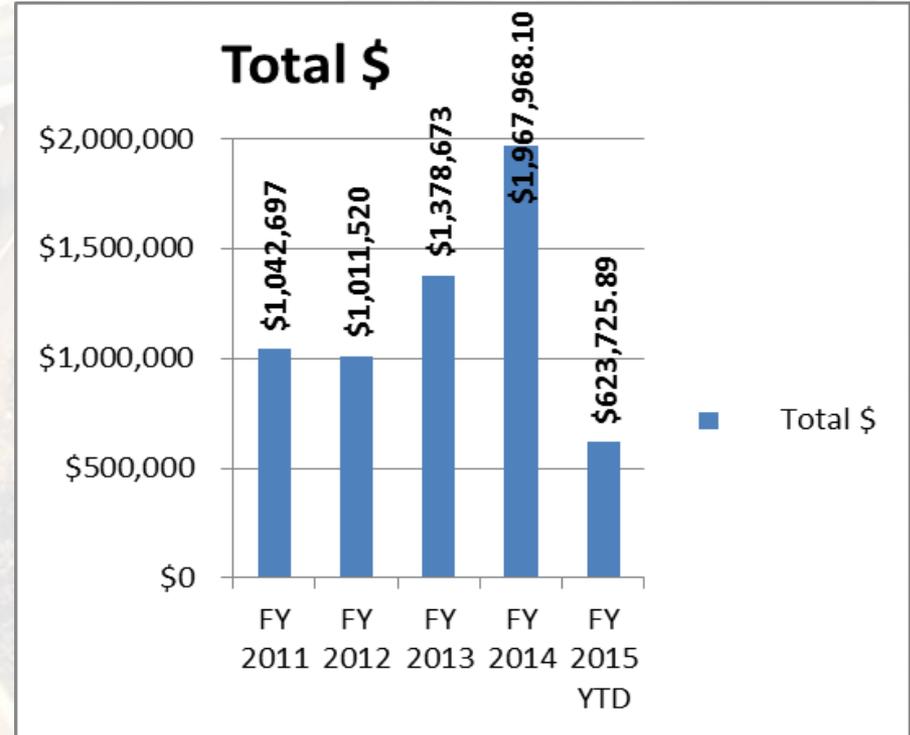
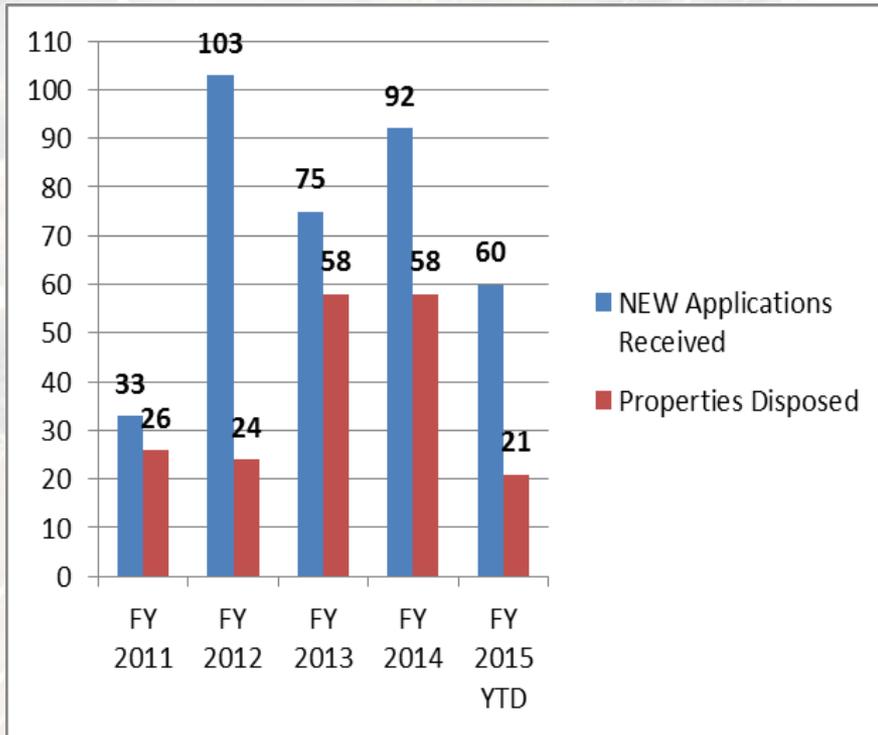
Property Utilization Committee
November 19, 2014



Talking Points

- Historical Performance and Revenue Generated
- Update on Current Initiatives
- Moving Forward

History of Sales



LEASES

- **FY 2011** **25** **\$240,000**
- **FY 2012** **15** **\$233,113**
- **FY 2013** **33** **\$308,844**
- **FY 2014** **55** **\$484,703**
- **FY 2015** **56** **\$491,123**

Initiatives

- (1) Property Identification and Inventory-Completed
- (2) GIS Database Development
- (3) Pilot Disposal Initiative

GIS Database Development

GDOT GIS Database 2013-2014

- Migration of 1st Initiative into GDOT system
- External Access Development

Database Enhancement

- Search Capabilities
- Subsequent Property Acquisition inclusion
- High Potential Property Search and Cataloging



GIS Database Demonstration

WWW.DOT.GA.GOV

GIS DATABASE WEB ACCESS



Welcome

The Georgia Department of Transportation's team of motivated professionals is working to maintain safety on our roadways and to relieve congestion on our interstates. Our commitment is a 21st century transportation network that moves people and goods through our state in a timely and efficient manner.

- #### Top 5 Most Visited
- [About Georgia DOT](#)
 - [Doing Business](#)
 - [Information Center](#)
 - [Projects \(Home Page\)](#)
 - [Traveling In Georgia](#)



STATEWIDE STRATEGIC TRANSPORTATION PLAN

Share your ideas on how transportation funding should be spent over the next 25 years

I-75 SOUTH EXPRESS LANES

Project travel impact alerts through week of Nov 16

NORTHWEST CORRIDOR PROJECT

Traffic and construction update for week of Nov 16

STATE TRANSPORTATION BOARD MEETING AGENDA

November 2014 State Transportation Board meeting agenda is now available.

I-285 & SR 400 IMPROVEMENT PROJECT

Public hearings set on GA 400 collector/distributor lanes project

- #### Quick Links
- [Equal Employment Opportunity](#)
 - [Offices/Divisions](#)
 - [Online Bidding](#)
 - [Permits](#)
 - [Prequalification](#)
 - [Programs and Studies](#)
 - [Public Outreach](#)



Visit our [Press Room](#)



GIS DATABASE WEB ACCESS

GDOT Search



◇ Home ◇ About GDOT ◇ Employment ◇ Contact Us

Traveling in Georgia Local Government Doing Business Projects Information Center

STATEWIDE TRANSPORTATION IMPROVEMENT PROGRAM (STIP)
FY 2015-2018 Final Document Now Available [LEARN MORE ▶](#)

- Doing Business
 - Certifications & Training
 - Contractors
 - DBE Programs
 - Design-Build
 - EEO
 - Employment
 - E-Verify
 - Materials
 - P3
 - Permits
 - Policies & Manuals
 - Prequalification
 - Research
 - Small Business Program
 - Surplus Real Estate
 - TheSource
 - User Registration
 - Utilities
 - Vendors

Surplus Real Estate

Interested in purchasing surplus property from the Georgia DOT? Please view options below.

Property Listings

- » [GIS Online Parcel Data Map](#)
- » [GDOTLand.com Property Listings](#)

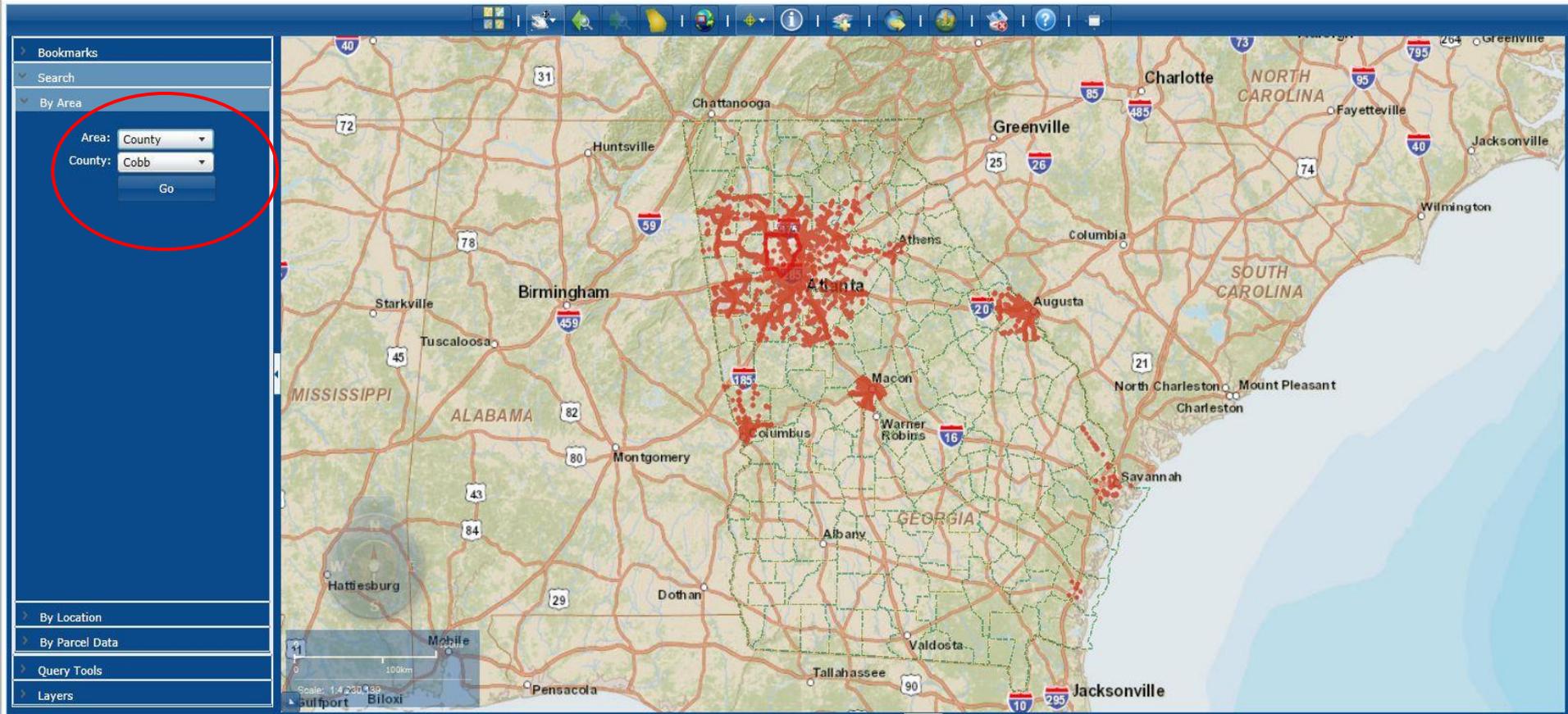
Forms

- » [Applicant Request Form - Surplus](#)
- » [Applicant Request Form - Lease](#)

Quick Links

- [Asphalt Cement Index](#)
- [Certifications & Training](#)
- [Contact Directory](#)
- [Event Calendar](#)
- [GeoTRAQS Online Mapping](#)
- [Historical Plans Research](#)
- [Non Disclosure Agreement Form](#)
- [Offices/Divisions](#)

GIS DATABASE MAPS



The interface displays a map of Georgia with red dots representing data points. The map includes labels for major cities like Atlanta, Birmingham, and Savannah, as well as state names and highway numbers. A sidebar on the left contains navigation options: Bookmarks, Search, By Area, By Location, By Parcel Data, Query Tools, and Layers. The 'By Area' section is highlighted with a red circle and contains a form with 'Area: County' and 'County: Cobb' dropdown menus, and a 'Go' button. A toolbar at the top of the map area contains various navigation icons. A scale bar at the bottom left indicates a scale of 1:4,230,499.

GIS DATABASE MAPS



Right-of-Way >

GDOT Traveling In Georgia > Local Government > Doing Business > About Georgia DOT > GDOT Publications Information Center > GDOT Search Projects > Password Reset

Search this site...



Tags & Metadata

test_default

The interface displays a GIS map of Cobb County, Georgia, with a red boundary highlighting a specific area. The map includes labels for cities like Marietta, Smyrna, and Atlanta, and major roads like I-75 and I-285. A sidebar on the left contains navigation and search options.

Bookmarks

Search

By Area

Area: County

County: Cobb

Go

By Location

By Parcel Data

Query Tools

Layers

Scale: 1:264,384

GIS DATABASE MAPS

GDOT Right-of-Way

GDOT Traveling In Georgia Local Government Doing Business About Georgia DOT GDOT Publications Information Center GDOT Search Projects Password Reset Search this site...

test_default

Bookmarks

Search

By Area

By Location

Location: Intersection

Street Name: COBB PARKWAY

Cross Street Name: WINDY HILL

County Name: Cobb

Go

1. COBB PARKWAY @ WINDY HILL, Cobb
Longitude: -84.4873
Latitude: 33.9028

2. COBB PARKWAY @ WINDY HILL, Cobb
Longitude: -84.4873
Latitude: 33.9026

By Parcel Data

Query Tools

Layers

Scale: 1:11,266

The map displays a street network with a red dot at the intersection of Cobb Parkway and Windy Hill. Two specific points are highlighted with green circles: one labeled 'EP-007-013' and another labeled 'EP-007-014'. The map includes a scale bar, a north arrow, and various map controls.

GIS DATABASE MAPS

GDOT Right-of-Way

GDOT Traveling in Georgia Local Government Doing Business About Georgia DOT GDOT Publications Information Center GDOT Search Projects Password Reset Search this site...

test_default

Bookmarks

Search

By Area

By Location

Location: Intersection

Street Name: COBB PARKWAY

Cross Street Name: WINDY HILL

County Name: Cobb

Go

1. COBB PARKWAY @ WINDY HILL, Cobb
Longitude: -84.4873
Latitude: 33.9028

2. COBB PARKWAY @ WINDY HILL, Cobb
Longitude: -84.4873
Latitude: 33.9028

By Parcel Data

Query Tools

Layers

Search Results:

Research ID	Parcel Number	Owner	Location	Year Acquired	Deeded Acres	Details	Deed Book and Page
GEP-067-513	Unknown	GEORGIA DOT	Northwest corner of interchange at I-75 (SR 401) and Windy Hill Rd	1979	2,548	I-75 Access Ramp at Windy Hill Rd	Docket 793004

Clear Search Results

Pilot Disposal Initiative

- Step 1 – Develop a Best Practices Process – (Completed)
- Step 2 – Develop a Manual for Selling of Excess Property (Draft Manual Completed)
- Step 3 – Pilot Marketing and Sales – ongoing
- Step 4 - Lessons Learned and Manual/Process Modifications

Pilot Marketing and Sales

Property Inventory

- 12 Parcels in Initial Inventory
- 4 Parcels Removed as Not Approved
- 3 Additional Parcels Substituted
- 11 Parcels in Current Inventory

Pilot Marketing and Sales

- \$1,600,000 to \$2,100,000 Preliminary Value
- \$1,387,650 Appraised Value
- \$607,150 Sales Revenue- 3 Parcels
- \$186,313 Accepted Bids/Pending Closing- 3 Parcels
- \$322,100 Currently Advertised Open for Bids- 2 Parcels
- \$148,300 Bids/Advertisements to be Posted- 3 Parcels

Lessons Learned-Process Refinements

- Indoctrinate Staff on the Importance of Initiative
- Outreach to Staff to Identify Roles
- Determine Resources- Internal vs. External
- Establish Parameters, Expectations, and Tracking
- Take Proactive Approach to Additional Parcels

Moving Forward

- Statutory/Regulatory Changes
- Policy and Procedure Updates
- Internal and External Resource Analysis
- Develop Sustainable Long Term Approach
- Reporting Requirements and Goals

Statutory/Regulatory Changes

- Time Saving Opportunities
- Valuation and Sales Price Flexibilities
- Marketing Flexibilities
- External Resource Utilization
- Streamline Federal Highway Oversight Requirements

Policy and Procedure Updates

- Lessons Learned from Pilot Initiatives
- Best Practices from other States

Internal/External Resource Analysis

- Increased staffing requirements for Pro-Active Approach
- Internal- Program Oversight and Support Staff
- External- Database Management and Analysis
- External- Pro-Active Disposal

Develop Sustainable Long Term Approach

- Database Updates
- Pre-Qualifying properties for Disposal
- Identify and Dispose of property at conclusion of Right of Way Acquisition
- Reporting Requirements and Goals
 - Bi-Annual
 - Annual

Questions

