Airport Overview

Airport Structure

- Hartsfield-Jackson is owned and operated by the City of Atlanta
- Airport GM reports to COO/Mayor of the City of Atlanta
- Atlanta City Council approval process
- Stand-alone enterprise fund
- Receives no city or state taxpayer funding
More than 920,000 total flights per year
260,000 average daily passengers
Nonstop flights to 156 U.S. cities
Nearly 80 international cities in 50 countries
5.6 million-square-foot terminal complex
4,700-acre campus with cargo, maintenance and support facilities
## World’s Busiest Airports | Total Passenger Traffic

<table>
<thead>
<tr>
<th>Airport</th>
<th>Passenger Traffic</th>
</tr>
</thead>
<tbody>
<tr>
<td>Atlanta</td>
<td>95,513,828</td>
</tr>
<tr>
<td>Beijing</td>
<td>81,929,359</td>
</tr>
<tr>
<td>London</td>
<td>70,038,804</td>
</tr>
<tr>
<td>Tokyo</td>
<td>66,795,178</td>
</tr>
<tr>
<td>Chicago</td>
<td>66,633,503</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>63,688,121</td>
</tr>
<tr>
<td>Paris</td>
<td>61,611,934</td>
</tr>
<tr>
<td>Dallas/Ft. Worth</td>
<td>58,621,369</td>
</tr>
<tr>
<td>Jakarta</td>
<td>57,772,762</td>
</tr>
<tr>
<td>Dubai</td>
<td>57,684,550</td>
</tr>
</tbody>
</table>

Airports Council International, 2012
# Airport Overview

## ATL Low Landing Fees

<table>
<thead>
<tr>
<th>Airport</th>
<th>Landing Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Atlanta – ATL</td>
<td>$0.82</td>
</tr>
<tr>
<td>Miami – MIA</td>
<td>$2.23</td>
</tr>
<tr>
<td>Los Angeles – LAX</td>
<td>$2.69</td>
</tr>
<tr>
<td>Chicago – ORD</td>
<td>$2.83</td>
</tr>
<tr>
<td>Houston – IAH</td>
<td>$3.06</td>
</tr>
<tr>
<td>Dallas/Ft. Worth – DFW</td>
<td>$3.11</td>
</tr>
<tr>
<td>New York – JFK</td>
<td>$5.65</td>
</tr>
</tbody>
</table>
## Airport Overview
### Passenger Traffic

<table>
<thead>
<tr>
<th></th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Passengers</td>
<td>89.3 million</td>
<td>92.4 million</td>
<td>95.5 million</td>
</tr>
<tr>
<td>Operations</td>
<td>950,119</td>
<td>923,996</td>
<td>930,310</td>
</tr>
</tbody>
</table>

- 2012 95.5 million passengers is 3.35 percent higher than the 2011 record of 92.39 million passengers.
- The Airport accommodated 9.9 million international passengers in 2012.
- Aircraft operations (landings and takeoffs) increased from 923,996 in 2011 to 930,310 in 2012.
- 994,346 operations in 2007 was an ATL record.
Airport Overview
International Terminal

• The $1.4 billion facility opened on May 16, 2012
• The terminal connects with Concourse E to create a 40-gate international complex
• A total of 28 retail outlets, restaurants and other business services have generated an estimated $50.6 million in first-year sales
• Eliminates baggage recheck process for Atlanta-bound international travelers
• We’ve added seating and additional luggage carts to accommodate travelers who need to walk between some arrival gates on E and passport control on F
Airport Overview

International Terminal – GDOT Signage Project

- Replaced 15 existing sign structures
- Reused 58 existing structures
- Signs at 27 locations
- Total new panels 113 at 100 locations

I-75/85 Connector sign plan
Airport Overview
International Terminal – GDOT Signage Project

• $8.5 million roadway signage package that included
  • Interstates
  • State routes
  • Surface streets
• Signage helps provide easy access from I-75 using existing exits and ramps
Airport Overview
Airport Operating Revenue Plan – FY 2014

<table>
<thead>
<tr>
<th>Aeronautical Revenues:</th>
<th>FY2012 Actual</th>
<th>FY 2013 Budget</th>
<th>Projected Actual</th>
<th>FY2014 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Landing Fees</td>
<td>$ 48,009,361</td>
<td>$ 48,407,807</td>
<td>$ 47,213,684</td>
<td>$ 47,976,664</td>
</tr>
<tr>
<td>CPTC Rentals</td>
<td>80,376,689</td>
<td>149,087,997</td>
<td>146,515,016</td>
<td>150,162,609</td>
</tr>
<tr>
<td>Concessions Credit</td>
<td>(37,691,697)</td>
<td>(44,465,103)</td>
<td>(47,119,000)</td>
<td>(47,155,254)</td>
</tr>
<tr>
<td>Airside Rentals</td>
<td>21,836,565</td>
<td>22,433,439</td>
<td>22,841,537</td>
<td>23,561,178</td>
</tr>
<tr>
<td>Cost Recoveries</td>
<td>22,065,012</td>
<td>34,094,538</td>
<td>33,433,513</td>
<td>36,424,255</td>
</tr>
<tr>
<td><strong>Total Aeronautical Revenues</strong></td>
<td><strong>$ 134,595,930</strong></td>
<td><strong>$ 209,558,678</strong></td>
<td><strong>$ 202,884,750</strong></td>
<td><strong>$ 210,969,452</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Non Aeronautical Revenues:</th>
<th>FY2012 Actual</th>
<th>FY 2013 Budget</th>
<th>FY2014 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Landside Rentals</td>
<td>$ 16,056,261</td>
<td>$ 16,103,263</td>
<td>$ 15,876,348</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Commercial Revenues</th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Parking</td>
<td>114,128,697</td>
<td>114,175,764</td>
<td>115,056,684</td>
<td>118,476,402</td>
</tr>
<tr>
<td>Inside Concessions</td>
<td>75,383,394</td>
<td>88,930,206</td>
<td>90,389,910</td>
<td>94,310,508</td>
</tr>
<tr>
<td>Rental Car</td>
<td>30,763,697</td>
<td>31,644,825</td>
<td>32,119,497</td>
<td>32,922,484</td>
</tr>
<tr>
<td>Ground Transportation</td>
<td>1,621,075</td>
<td>1,876,476</td>
<td>1,811,129</td>
<td>1,992,190</td>
</tr>
<tr>
<td>Other</td>
<td>7,688,231</td>
<td>4,196,000</td>
<td>11,545,000</td>
<td>2,541,000</td>
</tr>
<tr>
<td>Non Airline Cost Recoveries</td>
<td>9,202,014</td>
<td>11,830,972</td>
<td>10,401,751</td>
<td>12,477,166</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>4,692,886</td>
<td>5,191,173</td>
<td>7,194,461</td>
<td>7,140,000</td>
</tr>
<tr>
<td><strong>Total Non Aeronautical Revenues</strong></td>
<td><strong>$ 259,536,255</strong></td>
<td><strong>$ 273,948,679</strong></td>
<td><strong>$ 284,394,780</strong></td>
<td><strong>$ 286,724,572</strong></td>
</tr>
</tbody>
</table>

| Total Operating Revenues                        | **$ 394,132,185** | **$ 483,507,357** | **$ 487,279,530** | **$ 497,694,024** |
## Airport Overview

### Operating Expense Budget – FY 2014

<table>
<thead>
<tr>
<th></th>
<th>FY2012 Actual</th>
<th>FY 2013 Budget</th>
<th>Projected Actual</th>
<th>FY2014 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EXPENSES:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries &amp; Benefits</td>
<td>$ 72,849,778</td>
<td>$ 82,591,281</td>
<td>$ 73,390,320</td>
<td>$ 83,629,521</td>
</tr>
<tr>
<td>3rd Party Operating &amp; Maintenance Contracts:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Parking Operations</td>
<td>19,378,410</td>
<td>27,466,726</td>
<td>29,646,726</td>
<td>32,211,167</td>
</tr>
<tr>
<td>Security (Access Control/Gate Guard/Fingerprints)</td>
<td>6,492,825</td>
<td>8,454,960</td>
<td>8,053,239</td>
<td>8,224,340</td>
</tr>
<tr>
<td>AGTS System/ ATL Sky Train</td>
<td>21,106,731</td>
<td>23,656,658</td>
<td>23,661,908</td>
<td>24,205,000</td>
</tr>
<tr>
<td>Customer Service</td>
<td>2,077,166</td>
<td>2,077,166</td>
<td>2,077,166</td>
<td>3,000,000</td>
</tr>
<tr>
<td>Rental Car Center Operations (180601)</td>
<td>2,853,797</td>
<td>3,150,337</td>
<td>3,150,337</td>
<td>3,100,000</td>
</tr>
<tr>
<td>CPTC Maintenance</td>
<td>2,413,182</td>
<td>2,991,484</td>
<td>2,552,892</td>
<td>2,900,000</td>
</tr>
<tr>
<td><strong>Total 3rd Party Op. &amp; Maint. Contracts</strong></td>
<td>$ 54,322,111</td>
<td>$ 67,797,331</td>
<td>$ 69,142,268</td>
<td>$ 73,640,507</td>
</tr>
<tr>
<td>Other Contract Services</td>
<td>25,669,920</td>
<td>35,002,808</td>
<td>34,653,582</td>
<td>42,768,046</td>
</tr>
<tr>
<td><strong>Total Contract Services</strong></td>
<td>$ 79,992,031</td>
<td>$ 102,800,139</td>
<td>$ 103,795,850</td>
<td>$ 116,408,553</td>
</tr>
<tr>
<td>Total Supply Accounts</td>
<td>$ 12,495,318</td>
<td>$ 16,853,951</td>
<td>$ 14,535,397</td>
<td>$ 16,228,946</td>
</tr>
<tr>
<td>Capital Expenses</td>
<td>184,626</td>
<td>623,734</td>
<td>443,734</td>
<td>622,700</td>
</tr>
<tr>
<td>Interfund Charges</td>
<td>14,711,020</td>
<td>11,833,350</td>
<td>14,403,604</td>
<td>13,086,147</td>
</tr>
<tr>
<td>Other Operating Costs</td>
<td>8,004,137</td>
<td>7,487,578</td>
<td>6,798,515</td>
<td>9,309,043</td>
</tr>
<tr>
<td><strong>Total Operating Fund Expense Budget</strong></td>
<td>$ 188,236,910</td>
<td>$ 222,190,033</td>
<td>$ 213,367,420</td>
<td>$ 239,284,910</td>
</tr>
</tbody>
</table>
Economic Impact
Economic Impact

Economic Impact Study

- $32.6 billion direct regional economic impact
- Provides 58,000 jobs on site
- Responsible for $16 billion in personal income

Source: 2009 Airport Economic Impact Study
## Economic Impact

Hartsfield-Jackson Creates Jobs

<table>
<thead>
<tr>
<th>Jobs</th>
<th>Airport Generated</th>
<th>Visitor Industry</th>
<th>Related Jobs</th>
<th>Total Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct</td>
<td>58,056</td>
<td>169,500</td>
<td>10,300</td>
<td>237,800</td>
</tr>
<tr>
<td>Indirect</td>
<td>33,200</td>
<td>28,200</td>
<td>8,400</td>
<td>69,800</td>
</tr>
<tr>
<td>Induced</td>
<td>59,000</td>
<td>55,000</td>
<td>12,700</td>
<td>126,800</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>150,300</strong></td>
<td><strong>252,700</strong></td>
<td><strong>31,400</strong></td>
<td><strong>434,400</strong></td>
</tr>
</tbody>
</table>

Source: 2009 Airport Economic Impact Study
Economic Impact

Employment Geography

Source: 2009 Airport Economic Impact Study
Economic Impact
Atlanta, GA: World-Class Business Center

- 40% of U.S. Manufacturing and Distribution is within 500 miles of Atlanta
- Atlanta is within a two-hour flight of 80% of the top 150 largest metropolitan areas.
Cargo is a strong growth area for the Airport

Currently 11 cargo and integrated air carriers ship $7 billion in goods annually out of Hartsfield-Jackson

Plans are underway for a fourth building in the south cargo complex

The new 100,000-square-foot cargo facility is scheduled to open in 2014

This $28 million facility is a key element in the $40 million we’re investing in our south cargo facilities
Economic Impact

ATL Cargo Operations

North Cargo Complex

South Cargo Complex

Circle indicates site of new cargo warehouse
Economic Impact
New Porsche headquarters

- $100 million project at former Ford plant
- Facility will house a test track
- 400 workers will be located at the site including 100 newly created jobs
- Estimated completion date – December 2014
- Facility operational by the end of the first quarter of 2015
Preparing for the Future
Preparing for the future
Vertical Transportation

- **Scope**
  - 38 escalators
  - 45 elevators
  - 16 moving walkways
- **Phase I** – Complete
- **Phase II** – In progress and is scheduled for completion November 2013
- **Phase III**
  - Construction began in late 2012
  - Scheduled completion in July 2016
- **Total investment all phases** $59 million
Preparing for the future
Inbound Roadways

- Will provide better separation of traffic entering and moving through the Airport
- Routes Rental Car traffic directly to I-85 to eliminate the need to use Riverdale Rd to enter the interstate
- Changes Airport entrance on Riverdale Rd to the signalized intersection with Airport Blvd
- Project Cost: $63 million
- Construction completion – January 2015
Preparing for the future

Inbound Roadways - Southbound Airport Blvd Detour Dec 4, 2013

TO SOUTH TERMINAL

SOUTH CURB EXIT TO I-85 NB & LOOP RD ROUTE REMAINS UNCHANGED

AIRPORT BLVD NB ROUTE REMAINS UNCHANGED

TRAFFIC FROM I-85 MERGES TO SINGLE LANE

TRAFFIC FROM CAMP CREEK PKWY MERGES TO SINGLE LANE

PARK-RIDE RESERVE LOT IN & OUT REMAINS UNCHANGED

TO RCC, PARK-RIDE & RIVERDALE RD

CROSSWIND RD TO RCC & PARK-RIDE REMAINS UNCHANGED

SOUTH TERMINAL PKWY ROUTE REMAINS UNCHANGED

ROAD CLOSED

EMPLOYEE LOT C & TAXI LOT IN & OUT REMAINS UNCHANGED

NORTH TERMINAL PKWY ROUTE REMAINS UNCHANGED

AIRPORT BLVD SOUTHBOUND DETOUR PHASE 1
EFFECTIVE DECEMBER 4, 2013

IMPACTS TRAFFIC ENTERING THE AIRPORT FROM THE NORTH ON I-85 AND CAMP CREEK PKWY AND TRAVELLING TO THE NORTH AND SOUTH DOMESTIC TERMINALS, THE RENTAL CAR CENTER AND PARK-RIDE

(11/16/2013)
Preparing for the future
Inbound Roadways - Southbound Airport Blvd Detour Dec 4, 2013

Information flyer prepared for taxis, shuttles, police & fire
Prefering for the future
Concourse C Midpoint

- Scope
  - Renovation and expansion of 52,000 square feet
  - Additional vertical circulation
  - 2 new escalator banks
  - 2 new service elevators

- Expands seating areas and provides for additional food & beverage and retail locations

- Current estimate $51 million

- Completion scheduled for spring 2015
Preparing for the future
A380 Preparation Activities

- Runway and taxiway shoulder widening completed fall 2012
- Modifications to gates on Concourse E completed in December 2012
- Service began September 2013
- Daily service began October 2013
Preparing for the future
Master Plan 1999 | Capital Improvement Program

$6.4 billion - Largest public works project in Georgia’s history

- Fifth Runway (Runway 10-28) - $1 billion
- Maynard H. Jackson Jr. International Terminal - $1.4 billion
- Consolidated Rental Car Facility - $640 million
- Central Passenger Terminal Complex Upgrades - $519 million
- Other Airfield Projects - $377 million
- Facilities Maintenance - $128 million
- Inbound Roadways - $63 million
- Parking Expansion - $60 million
Preparing for the future

ATL Master Plan

- Study began in summer 2012
  - Planning horizon in 20 years
- FAA Approved Forecasts:
  - Passengers are forecast to be 120 million
  - Operations are forecast to be 1,075,000 in 2031
- Modeling of airport systems and facilities is underway, using gated schedules for future years
- Facility requirements were completed in March 2013
- Alternative development plans are being evaluated
- Project completion scheduled for first quarter 2014
Preparation for the future

ATL Master Plan

- Location of new gates will be vetted
- In the near term – possible development of a second end-around taxiway
- Examining additional parking alternatives
- Construction of a sixth runway is being thoroughly investigated
Preparing for the future
Sustainability Master Plan – Main target areas

- Main Target Areas
  - Policy Development
  - Procurement
  - Construction

- A major achievement is the receipt of LEED (Leadership in Energy and Environmental Design) Gold certification for the Maynard H. Jackson Jr. International Terminal

- The Atlanta Better Buildings Challenge (Atlanta BBC) recognized ATL as one of just 20 Atlanta properties to complete its Atlanta BBC goal in 2013 and among the first to achieve it within less than two years of the program’s launch
Questions